



Paris







Porte de Versailles

www.whosnext.com

SIZ WHO'S NEXT PRÊT-À-PORTER PARIS RÊT À PORTER PRIS

CONTENTS

- <u>1 ABOUT WHO'S NEXT AND PRÊT-À-PORTER PARIS</u>
- 2 THE BIRTH OF THE LARGEST FASHION TRADE SHOW IN EUROPE
- 3 PRESENTATION OF WHO'S NEXT PRÊT-À-PORTER PARIS
- <u>4 JANUARY 2012 MAP</u>
- 5 DESCRIPTION OF THE DIFFERENT FASHION AREAS
- 6 WHY BECOME AN EXHIBITOR AT WHO'S NEXT PRÊT-À-PORTER PARIS?
- <u>7 YOUR CONTACT</u>





SALANCE AND SOLUTION OF AND S

PRÊT-À-PORTER PARIS WAS LAUNCHED IN 1960 BY THE FÉDÉRATION FRANÇAISE DU PRÊT-À-PORTER (FRENCH FEDERATION FOR READY-TO-WEAR) SO AS TO CREATE AN INTERNATIONAL EVENT PRESENTING THE INTERNATIONAL FASHION OFFER. DURING MORE THAN 50 YEARS, THE TRADE SHOW GATHERED 1,200 EXHIBITORS TWICE A YEAR.

WHO'S NEXT WAS CREATED IN 1994 BY XAVIER CLERGERIE AND BERTRAND FOÄCHE, WSN DEVELOPPEMENT'S TWO CEOS. THE WORLD OF FASHION HAD ALREADY HEARD ABOUT XAVIER CLERGERIE AND BERTRAND FOÄCHE WHEN THEY'D CREATED PREMIERE CLASSE IN 1989, THE FIRST TRADE SHOW TO PRESENT ALL KINDS OF FASHION ACCESSORIES, FROM SHOES TO SCARVES, GLOVES, HATS, JEWELS AND BAGS.

AT THE BEGINNING, WHO'S NEXT PRESENTED MOSTLY URBAN BRANDS BUT LITTLE BY LITTLE, THE SELECTION OPENED UP AND IN SEPTEMBER 2011 THE WOMENSWEAR OFFER REPRESENTED MORE THAN 70 % OF THE TRADE SHOW OFFER.

WHO'S NEXT AND PREMIERE CLASSE TOOK PLACE AT THE SAME TIME OF THE YEAR, IN JANUARY AND SEPTEMBER AT PORTE DE VERSAILLES SINCE 2004, RIGHT NEXT TO PRÊT-À-PORTER.





12 WHO'S NEXT PRÊT-À-PORTER PARIS KET Å ORTER RIS

THE BIRTH OF WHO'S NEXT PRÊT-À-PORTER PARIS

SINCE LAST MAY, THE WHOLE ORGANIZATION HAS CHANGED. WSN DEVELOPPEMENT, THE COMPANY BEHIND THE ORGANIZATION OF WHO'S NEXT BOUGHT OUT SODES, THE COMPANY IN CHARGE OF PRÊT-À-PORTER. THIS MERGER GAVE BIRTH TO A NEW ENTITY:

WHO'S NEXT PRÊT-À-PORTER PARIS

THIS EVOLUTION IS THE RESULT OF SEVERAL DECISIONS:

> TO TURN OUR TRADE SHOW INTO AN INTERNATIONAL AND ESSENTIAL MEETING POINT FOR ALL FASHION PROFESSIONALS.

> TO CONFIRM PARIS' ROLE AS AN INTERNATIONAL CAPITAL OF FASHION

> TO CLARIFY THE OFFER BY CREATING A SINGLE AND FEDERATIVE EVENT

> TO PRESENT A UNIQUE AND ECLECTIC SELECTION OF BRANDS





12 WHO'S NEXT PRÊT-À-PORTER PARIS RETA ORTER RIS

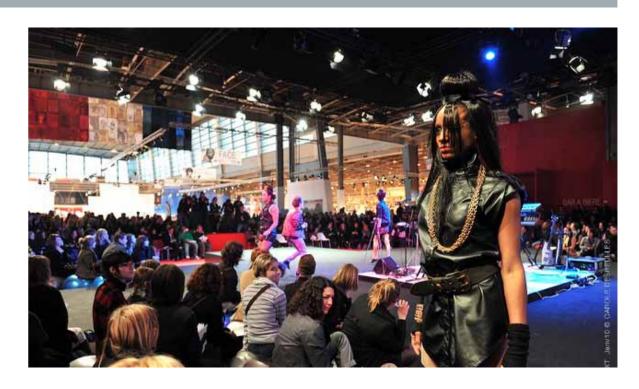
PRESENTATION OF WHO'S NEXT PRÊT-À-PORTER PARIS

WHO'S NEXT PRÊT-À-PORTER PARIS HAS NOW BECOME THE GREATEST FASHION TRADE SHOW IN THE WORLD INCLUDING ALL THE FASHION SECTORS:

- > WOMENSWEAR
- > URBAN AND MENSWEAR
- > FASHION ACCESSORIES
- > SHOES
- > SMALL LEATHER GOODS AND LUGGAGE
- > JEWELS

2,500 FASHION BRANDS WORLDWIDE, 40% FROM ABROAD 2 SESSIONS A YEAR: JANUARY & JUNE 1 SINGLE ACCESS BADGE 120,000 SQM OF EXHIBITING SURFACE 65,000 VISITORS, 35% INTERNATIONALS 1,000 JOURNALISTS AN INTERNATIONAL REPUTATION MORE THAN 20 AGENTS AROUND THE WORLD

THE ONE AND ONLY MEETING POINT FOR ALL FASHION **PROFESSIONALS**





VISITORS

65 682 VISITORS

1,000 JOURNALISTS (PRINT MEDIAS, TELEVISION, BLOGGERS)

INTERNATIONAL INFLUENCE

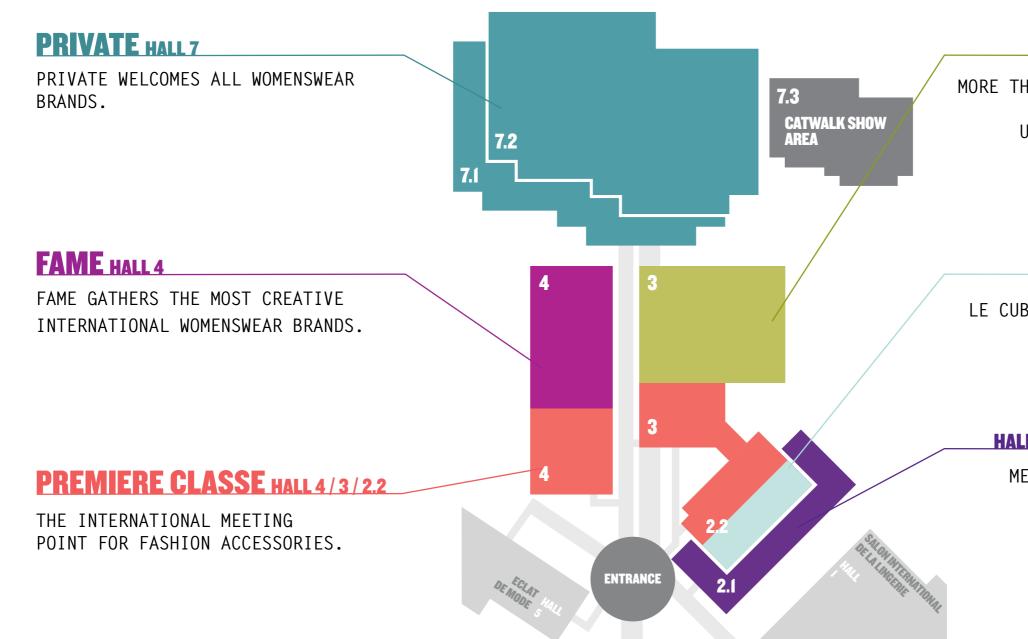
FRANCE **EUROPE ASIA** AMERICA **MIDDLE-EAST AFRICA OCEANIA**



JANUARY 2012 SESSION REPORT

2 JANUARY 2012 PORTE DE VERSAILLES MAP THE WHO'S NEXT PRÊT-À-PORTER PARIS OFFER IS DISPATCHED UP INTO SIX DISTINCT

AND COMPLEMENTARY AREAS: FAME, PRIVATE, MR.BROWN, PREMIERE CLASSE, LE CUBE, MESS AROUND.



MAP FOR JUNE/JULY 2012 WILL BE REVEALED IN APRIL/MAY AND MIGHT DIFFER FROM THIS ONE.

HALL 3 MR. BROWN

MORE THAN 300 CLOTHING, SHOE AND ACCESSORY BRANDS. URBANWEAR + MENSWEAR .

HALL 2.2 LE CUBE

LE CUBE GATHERS THE LEATHER GOOD OFFER AT PORTE DE VERSAILLES.

HALL 2.1 MESS AROUND

MESS AROUND IS AIMED AT SHOE PROFESSIONALS.

\$12 THE TRADE SHOW AREAS FAME PRÊT À PORTER PRIS

FAME IS AN EXCLUSIVE SELECTION OF HIGH-END WOMENSWEAR BRANDS. INTENTIONALLY LIMITED TO 200 EXHIBITORS EACH SEASON AND A MUST FOR RETAILERS AND BIG DEPARTMENT STORES LOOKING FOR EXCLUSIVE AND TOP-OF-THE-RANGE PRODUCTS.

THE CONSTANTLY RENEWED SELECTION OF BRANDS MAKES IT A TRUE TRENDSETTER.





Solution 12 THE TRADE SHOW AREAS

A FEW BRANDS EXHIBITED IN FAME



AMERICAN RETRO



BÉRÉNICE

MANOUSH

WITHOUT FORGETTING:

32 PARADIS POUR SPRUNG FRÈRES, DAY BIRGER ET MIKKELSEN, ESSENTIEL, FALIERO SARTI, LAURENCE DOLIGÉ, OSKLEN, SANDRINA FASOLI, SITA MURT, SOFIE D'HOORE, SWILDENS…



SESSUN

FIVATE

THE PRIVATE AREA GATHERS MOST OF THE TRADE SHOW'S WOMENSWEAR OFFER WITH MORE THAN 800 EXHIBITORS. IMAGINED AS A PROGRESSIVE ROUTE, IT PRESENTS CONTEMPORARY AND COMMERCIAL COLLECTIONS BY MARKET SEGMENT:

> LES INTEMPORELLES (TIMELESS): THE CHIC AND CLASSIC WOMENSWEAR BRANDS

> LES FANTAISIES (ECCENTRIC): THE MORE EXTRAVAGANT WOMENSWEAR BRANDS PLAYING WITH PRINTS AND COLORS.

> LES CREATIVES (CREATIVE): THE CREATIVE WOMENSWEAR BRANDS THAT INCLUDE DETAILS, SUPERIMPOSITIONS AND ORIGINAL CUTS...

> LES CREATEURS (DESIGNERS): THE WOMENSWEAR OFFER COMPLEMENTING THE FAME AREA.

> L'EVENING WEAR (EVENINGWEAR): COCKTAIL COLLECTIONS FOR DAY OR NIGHT TIME, FROM AFFORDABLE TO HIGH-END COLLECTIONS

THE DIVERSE AND CONSISTENT OFFER AIMS AT MEETING THE EXPECTATIONS OF THE GLOBAL MARKET.





PRET À PORTER PARS

2 THE TRADE SHOW AREAS

PRIVATE ACCESSOIRES

PRIVATE ALSO INCLUDES ACCESSORIES: PRIVATE ACCESSOIRES GATHERS A COLLECTION OF THE SEASONS'S BEST-OF PRODUCTS COMPLEMENTING THE PRÊT-À-PORTER OFFER.





\$12 THE TRADE SHOW AREAS

A FEW BRANDS EXHIBITED IN PRIVATE



LES INTEMPORELLES (TIMELESS) DEVERNOIS, COLB, ROBERTO NALDI, BRANDTEX, FUCHS & SCHMITT, GUESS BY MARCIANO...

LES FANTAISIES (EXTRAVAGANT) DIDIER PARAKIAN, FUEGO, PAUSE CAFE, DERHY...

LES CRÉATIVES (CREATIVE) MAIS IL EST OU LE AMERICAN VINTAGE, LETTI, FLEUR DE SEL, LAUREN VIDAL...

LES CRÉATEURS (DESIGNERS) SOLEIL?, ET COMPA- LA FEE PARISIENNE, GNIE, ELISA CAVA- LA FEE MARABOUTEE, YERSE...

L'EVENING WEAR (EVENINGWEAR) ANOUSHKA G. BERNSHAW, REVE, MIMOSA DUBAI, OZLEM SÜER

WITHOUT FORGETTING:

ANNETTE GOERTZ, CREACONCEPT, ELEMENTE CLEMENTE, EL INTERNATIONALE - CONCEPT K, GEMMI, GIZIA, HELENA SOREL, INDIES, LAUREL, LEVINSKY, STELLARITTWAGEN, WIJN-ANTS, UNZE, GLOVES...





PRIVATE ACCESSOIRES ANGIOLO FRASCONI. FERRUCCIO VECCHI, FY FAUCOGNEY, OLIMPIA, PICARO'S...

\$12 THE TRADE SHOW AREAS MR. BROWN

MR. BROWN GATHERS MORE THAN 300 FASHION. SHOE AND ACCESSORY BRANDS REFLECTING TWO COMPLEMENTARY MARKET SEGMENTS: MENSWEAR AND URBANWEAR, GATHERED IN ONE SAME HALL, AT THE HEART OF PORTE DE VERSAILLES.

THE URBAN AREA IS A FANTASTIC EXPRESSION SCENE FOR COLLECTIONS (BOTH FOR MEN AND WOMEN) BY DENIM, LIFESTYLE SPORT AND STREETWEAR INTERNATIONAL LEADERS AS WELL AS YOUNG LABELS. BUYERS WILL DISCOVER THE LATEST PRODUCTS AND THE SEASON'S "IT" ITEMS.

THE MEN'S AREA GATHERS SPORTSWEAR, VILLE (CITY) AND AUTHENTIQUE (AUTHENTIC) COLLECTIONS. THE RICH AND ECLECTIC OFFER AIMS AT PROVIDING VISITORS WITH A MODERN VISION OF THE URBAN FIGURE.





RET À PRET À PRET À PRET À PRET À

2 THE TRADE SHOW AREAS

URBAN BRANDS EXHIBITED IN MR.BROWN



G-STAR RAW



DESIGUAL

CONVERSE

WITHOUT FORGETTING:

PEPE JEANS, MET IN JEANS, FREESOUL, SALSA, LE TEMPS DES CERISES, FREEMAN T. PORTER, KAPORAL, ELEVEN PARIS, JACK & JONES, ONITSUKA TIGER, EVERLAST, PF FLYERS, NEW BALANCE, HAVAÏANAS, PULL-IN, RADII, PAUL FRANK...







\$12 THE TRADE SHOW AREAS

PREMIERE CLASSE

PREMIERE CLASSE IS THE INTERNATIONAL MEETING POINT FOR INTERNATIONAL FASHION ACCESSORY DESIGNERS AT PORTE DE VERSAILLES AND THE MARKET'S REFERENCE PLATFORM. 600 BRANDS ARE REPRESENTED EACH SEASON.

PREMIERE CLASSE IS DISPATCHED UP IN THREE HALLS ACCORDING TO THE THREE MAIN ACCESSORY SECTORS: SHOES IN HALL 3 FACING MR.BROWN'S SHOE SELECTION, JEWELS IN HALL 4 FACING THE FAME AREA, THIS OFFER COMPLEMENTING THE READY-TO-WEAR OFFER, AND BAGS IN HALL 2.2 FACING LE CUBE, THE AREA DEVOTED TO LEATHER GOODS. COLLECTIONS OF HATS, SCARVES, BELTS, UMBRELLAS AND GLOVES ALSO ENHANCE THIS OFFER.

THE EFFORTS WE MAKE TO PRESENT, TWICE A YEAR, A VERY CAREFULLY SELECTED OFFER OF PRODUCTS WITH A HIGH BUSINESS AND CREATIVE POTENTIAL SPEAK FOR PREMIERE CLASSE'S SUCCESS. SPECIAL EVENTS, NOMAD LOUNGE AND POP UP AREAS REVEAL NEW TALENTS AND ILLUSTRATE TOMORROW'S LEADING TRENDS.

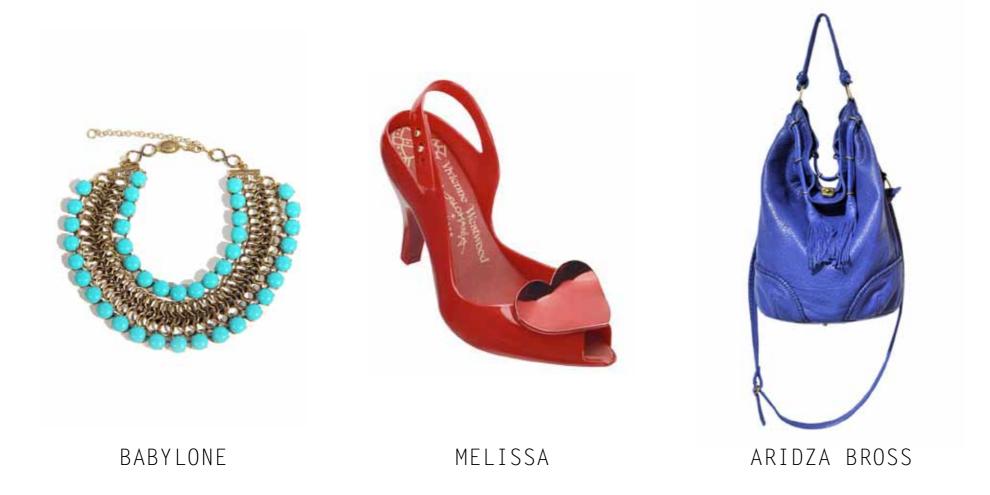




PRIET À PRIET À

2 THE TRADE SHOW AREAS

BRANDS EXHIBITED AT PREMIERE CLASSE



WITHOUT FORGETTING:

JEWELLERY: 5 OCTOBRE, DELPHINE B1, N2, TATTY DEVINE… SHOES JB MARTIN SIGNATURE, PUNTO PIGRO, CHIE MIHARA, UNITED NUDE… FUR LEA CLEMENT… BAGS HERVE CHAPELIER, ESTELLON, LIEBESKIND, YVONNE YVONNE, BRONTIBAY… SCARVES ERFURT, 813 OTTOTREDICI… GLOVES MAISON FABRE… HATS PEMA...

STETSON



Solution 12 THE TRADE SHOW AREAS PRÊT À PORTER PARIS

LE CUBE

THIS AREA FOCUSES ON LEATHER AND LUGGAGE BY GATHERING ALL THE SECTOR'S ACTORS: SMALL LEATHER GOODS DESIGNERS, LUGGAGE AND TRAVELING ACCESSORY MANUFACTURERS AS WELL AS BAG BRANDS. IT'S AIMED AT A SPECIALIZED RETAIL NETWORK.







PRETEA PORTER PRIS

\$12 THE TRADE SHOW AREAS

BRANDS EXHIBITED IN LE CUBE



FOSSIL



TAVECCHI



LEONHARD HEYDEN



DESMO



WHITHOUT FORGETTING:

JOST, POLICE, SILVIANO BIAGINI / ANTONY GROUP SRL, ATELIER MARCHAL, HIGHWAY, ABBACINO, GIANNI CHIARINI, JUMP, DOT'S DROP, LEXON, MAKE EVERYDAY HAPPY, CLAVELLOUX DIFFUSION, SENZ PARAPLUIES, POIS A LA LIGNE , SABATIER...



LANZETTI

RONCATO

MESS AROUND

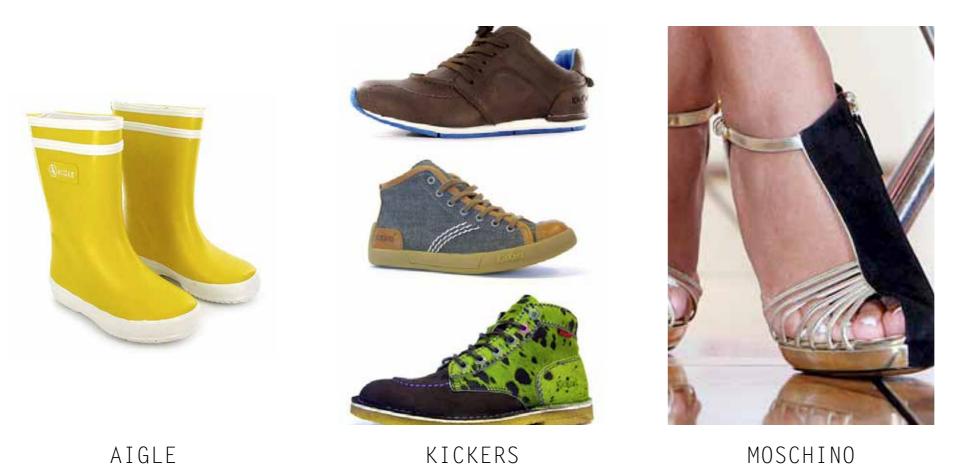
MESS AROUND IS THE INFORMATION AND BUSINESS CENTER FOR SHOE PROFESSIONALS. GATHERING MORE THAN 300 WOMEN'S, MEN'S AND KIDS' BRANDS, MESS AROUND, AS A TRUE PROFESSIONAL TRADE SHOW, TARGETS ALL TYPES OF CONSUMERS AND ANSWERS THE NEEDS OF ALL THE FASHION RETAILERS. A RICH, DIVERSE AND HIGHER-END OFFER, WITH A FOCUS ON KNOW-HOW THAT GATHERS THE SECTOR'S VARIOUS ACTORS FOR A VERY RELEVANT AND DISTINCTIVE EVENT. MESS AROUND ALSO INCLUDES MINI MESS, THE LARGEST TRADE SHOW FOR KIDS' SHOES IN EUROPE.





\$12 THE TRADE SHOW AREAS

BRANDS EXHIBITED IN MESS AROUND



AIGLE

KICKERS

ALSO IN MESS AROUND:

SNIPE, MACHIN MACHINE, ALLROUNDER, BUGGY, CAMPOBELLO, CONVERSE, CTC DKODE, EL NATURALISTA, FLORIAN WERNERT, G-STAR RAW FOOTWEAR, GARANT, GREENFIT, GROUNDFIVE, LES TROPEZIENNES PAR M. BELARBI, MEPHISTO, MISS MARGOT, PATRICK, PIXIE SHOES, REPLAY, ROCKPORT, S.OLIVER, SAICARA, SHOEBOY'S , THE SHOE STORY, TOSCA BLU, ULTRAFICIEL, US POLO ASSN, VANEAU BY VANEAU, VANILLA MOON, UNISA, W.A.G, W6YZ...

MINI MESS :

AIGLE KIDS, ASTER, BISGAARD, BLOCH KIDS, BOPY, CATIMINI, CHIPIE, GBB,, HISPANITAS CHILD, INCH BLU, KENZO, MARIAN, MARQUET, MEL, MOD8, NATURINO, NEW BALANCE KIDS, PALLADIUM, PLDM BY PALLADIUM, PRIMIGI, RONDINELLA, STONES AND BONES ...



PETIT BATEAU

2 WHY BECOME AN EXHIBITOR AT WHO'S NEXT PRET-A-PORTER PARIS?

PORTER VRIS

- > A REFERENCE AND AN ESSENTIAL EVENT FOR BUYERS AROUND THE WORLD
- > A WAY OF TARGETING BOTH THE EUROPEAN AND AMERICAN MARKETS
- > CREATION AREAS ADAPTED TO EVERY BRAND
- > A TRADE SHOW IMAGINED TO PROVIDE BUYERS WITH THE BEST POSSIBLE VISIT
- > THE PROMOTION OF ALL THE AREAS THANKS TO SPECIAL EVENTS
- > A HIGH-QUALITY AND ECLECTIC OFFER FAVORING BUSINESS FOR ALL THE BRANDS
- > EVENTS WITH HIGH MEDIA COVERAGE SUCH AS THE WHO'S NEXT CATWALK SHOW OR TREND FORUMS, WHICH ARE A GREAT OPPORTUNITY TO BOOST THE BRANDS' EXPOSURE ON THE TRADE SHOW.

FAME PRIVATE MR.BROWN PREMIERE CLASSE E CUBE MESS AROUND

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